
NORFOLK & WAVENEY LOCAL MEDICAL COMMITTEE

Dr Ian Hume Chairman
Dr Simon Lockett Medical Secretary
Mrs Susan Payne Principal Executive Officer

Wymondham Medical Centre
The Surgery, Postmill Close
WYMONDHAM, Norfolk NR18 0RF
Tel: 01953 608060 Fax: 01953 608061
E-mail: norfolklmc@btconnect.com
Website: www.norfolklmc.org.uk



3rd December 2009

Dear Practice Manager

THE BUYING GROUP VACCINE OFFERS 2009/10

Many of you may well have already placed your orders for vaccines, with your chosen suppliers. The Buying Group has negotiated the following discounts for certain vaccines for next year. These are not negotiated by Norfolk LMC but by the wider Buying Group. We are not endorsing the use of any particular vaccine or recommending any particular product and we are aware your choice of product is determined by a multitude of factors. These deals are out there so we are simply laying out the facts so you can see what is available.

This year the Buying Group's joint *preferred suppliers* for all vaccines, apart from Hepatitis A, are **Sanofi Pasteur MSD** and **GlaxoSmithKline**. As regards to Hepatitis A, **Crucelle** is a negotiated supplier.

The way the discounts are applied sometimes makes it hard to compare the suppliers. As you will see from the attached tables *, the companies offer incremental discounts based on the number of vaccines ordered *on standing order arrangements*. Practices ordering on *an ad hoc basis* may find that the difference between the two companies in terms of profit per dose is minimal.

For those of you wishing to check the details of offers made the Buying Group has devised a simple vaccine ready-reckoner programme which can be accessed via the Federation of LMC Buying Groups website on www.lmcbuyinggroups.co.uk. Don't forget you will need your practice password.

Please see below the details of the companies' offers, together with the appropriate contact details for your consideration.

If you have already purchased your travel vaccines for next year and have negotiated a better deal, it would be really helpful if you could let the LMC office know details so we can try and incorporate this information into future Buying Group negotiations.

We hope that some of you will find this offer beneficial.

Yours sincerely



Norfolk LMC Buying Group

* Please see <http://www.lmcbuyinggroups.co.uk/members/> for prices and to place an order

"representing all General Practitioners in Norfolk and Great Yarmouth & Waveney"