



SEPTEMBER
2011

Norfolk & Waveney LMC

Serving GPs in Norfolk & Waveney

Norfolk & Waveney LMC
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NEW MEDICINES SERVICES & TARGETED MEDICINE USE REVIEWS

Practices may be aware of these new services being rolled out to Pharmacies as part of the Community Pharmacy Contract from the 1st October 2011.

Targeted Medicine Use Reviews: Pharmacies must ensure that at least 50% of the MURs they provide are targeted on patients who are taking "high risk medicines" eg NSAIDs, anti-coagulants, diuretics etc, or patients who have recently been discharged from hospital with an amended medicines regime.

New Medicines Service: Pharmacists will review patients who have been newly prescribed medicines for conditions such as asthma/COPD, type II diabetes and hypertension.

There are 3 phases to this service:

1. **Recruitment** - either by Prescriber referral or opportunistically by the Community Pharmacy
2. **Intervention** - 7-14 days later
3. **Follow up** - 14-21 days after the intervention

If problems are identified the information will be passed onto the Prescriber.

These new services are all part of the Community Pharmacy Contract so will be rolled out, however we are unsure how many local pharmacies will be introducing these services. The LMC will be meeting urgently with the LPC to discuss the local implementation. We hope to see this service work in a way that ensures benefits to patients and reduces practices workload. IH

CATEGORY M DRUG TARIFF

Dispensing Doctors have received another blow with the recent publication of the Category M Drug Tariff.

Category M is part of the Community Pharmacists' Contract, but is linked to the Dispensing Doctor's fee scale via the SFE. Category M is a mechanism for recovering savings from the Community Pharmacy Contract; however these savings are not reinvested into the Dispensing Doctors' cost envelope. The recently published Cost of Service Inquiry (COSI) dispels the myth that practices are making run away profits from dispensing. We are concerned that some dispensing practices are actually operating at a loss. It is iniquitous that for some zero discounted drugs practices are making a loss on every item.

Nationally this is being taken forward with the DOH as an unacceptable position. The Dispensing Doctors Association recently launched a survey asking for examples of practices where dispensing was under threat of becoming unsustainable or where practices could be forced to reduce services. If this applies to you, please let me know via the LMC Office so I can feed this information into the national debate. IH

ANNUAL REPORT 2010-2011—Copies of the LMC's 2010-2011 Annual Report have been included within each practices mailing. This year we have also uploaded a copy of the report to our website to hopefully make it more accessible to our Salaried and Freelance Colleagues.

SERIOUS INCIDENTS

The PCT is concerned that very few, if any, of the Serious Incidents that have required investigation over the last year have been reported by primary care - even when primary care has been central to the incident. The regulations are not as clear as they might be, but the GMS Contract certainly includes an obligation to advise the PCT of any serious incidents that affect the contractor's performance of its obligations under the Contract. So, I would strongly recommend practices speak to the PCT about anything that might be a Serious Incident they become aware of, whether or not it is confined to general practice.

It has been noted that a number of Significant Incidents involved locums - which means that the LMC's locum advice sent recently to practices and to non-principals was timely. The PCT may also send out guidance advising more robust induction and supervisory processes when locums are employed. SRL

THE AGENCY WORKERS REGULATIONS

These are due to come into effect on the 1st October 2011.

Cambridgeshire LMC have received further information from ACAS regarding the affect these changes will have on locum doctors. For these changes to apply to locum doctors, the contract of employment must be held with an agency and not the practice. The new regulations state that after 12 weeks employment, agency workers will be entitled to the same benefits and pay as a comparable employee; ACAS felt that, in the case of a locum, this would be a Salaried GP within the practice and would affect benefits such as parking places as well as rates of pay - but not redundancy and sickness. If there was no comparable worker within the practice, then the rules cannot be applied (principals would not count).

The Guidance can be found on the LMC website, however if you have any queries regarding the new regulations, please seek professional employment law advice.

LOOK OUT FOR...

NHS NORFOLK GUIDANCE:

- ❖ **General Medical Services Provision to patients in Care Homes-** The LMC and Norfolk Independent Care have had input into this NHSN guidance which lists the level of care that it would be reasonable to expect to be provided to patients within care homes under the GMS contract and, by extension, the PMS contract. This guidance will be shared with practices via the NHS Norfolk GP Bulletin, and will also be shared with Care Homes.

BMA GUIDANCE:

- ❖ **Health & Wellbeing Boards**— This guidance provides an outline of the composition and key roles of Health & Wellbeing Boards.
- ❖ **GPC Commissioning Newsletter**— The first edition of the BMA's new newsletter providing information and updates on the changes to the NHS.
- ❖ **Locum Agreement Guidance (this guidance is restricted to BMA Members)** - This guidance is for both locum GPs and practices. It aims to help locum GPs put together written agreements with the practice for which they work, and should also be of interest to practices who employ locums.

The LMC also recently sent out guidance for locum GPs and practices.

DOH GUIDANCE:

- ❖ **DRAFT Developing Clinical Commissioning Groups Towards Authorisation** -The DoH has released a draft document that outlines plans for the authorisation of CCGs, and support for CCG development. This includes a self-assessment diagnostic tool which enables emerging CCGs to identify their own development needs.
- ❖ **Commissioning Support: Clinical Commissioning Running Costs Tool. 'Ready Reckoner'** - This interactive tool allows CCGs to consider the financial implications of different commissioning support arrangements and staffing structures, and the potential impact that their population coverage has on resources.

All the named guidance is available on the LMC website.

UK-WIDE COMMUNICATION ISSUES... Earlier this month the LMC Office experienced difficulties receiving emails from nhs.net accounts. We have since found out that this was due to a UK wide problem between btconnect.com and nhs.net. This seems to have now been solved, however if you have emailed the LMC Office and have not received a reply, please do let us know. Apologies if any inconvenience has been caused.

FRONT LINE SEASONAL FLU

NWLMC has once again agreed with Norfolk Social Services (NSS) that NSS "front line" employees, who do not fall into the "at risk" categories, may have an opportunity to receive a flu vaccine.



As in previous years, the patient will present a proforma produced by NSS, which will also act as an invoice. This must be completed and submitted to ASP for payment. ASP, in turn, will be reimbursed by NSS. NSS is offering a fee of £17.50 per vaccination but, as it is a private arrangement, practices are under no obligation to take on this work. However, the LMC does believe that it is important for Social Services front line staff to remain well during any influenza outbreak as they provide a vital supporting role. Therefore we would urge practices to take part in the scheme - manpower and vaccine supplies permitting.

Also, as in previous years, Social Services is trying to encourage the owners of Care Homes to have their staff vaccinated - on the same basis - ie the patient will present with a proforma - but in this instance the £17.50 is payable by the Care Home.

Please note that as this is being provided as a quasi occupational health measure for registered patients with no health-related risk factors, and funded by an outside organisation, an NHS script would not seem appropriate.

Note: This scheme applies to practices with patients who are NSS employees - which could very likely include practices in Waveney.

CQC SCAM—The LMC Office notified Practice Managers' in the September Newsletter of a reported CQC Scam involving a company called HCRA.

We have had confirmation from a couple of Practice Managers to say that they have been contacted by HCRA so please be mindful of this scam if you are contacted by an unknown supplier.

PRACTICE MANAGERS' NEWSLETTER Sept 2011

- ❖ National Association for Patient Participation (N.A.P.P)
- ❖ GPC Guidance—Disclosure of Data for Secondary Purposes
- ❖ NWLMC Buying Group's Latest Offer—CRB Checks
- ❖ CQC Scam
- ❖ Guidance on Recording of Consultations
- ❖ Simpler Reporting for Smaller Businesses Discussion Paper

BMA MEMBERSHIP

NHS reform, public sector pension changes and the need for the NHS to make huge efficiency savings are very likely to create a period of unprecedented change for doctors. To protect yourself, it's essential that you keep up to date with how your role may be affected. To do this, and to allow the BMA to represent you as effectively as possible, the BMA needs an up-to-date picture of all its members, including where you practice.

Please therefore check your contact details and profile to ensure its records are accurate.

There are three ways to update your details, simply:

- ❖ Update your details securely at www.bma.org.uk/myworkplaces
- ❖ Email: info.pow@bma.org.uk
- ❖ Call the BMA membership team on 0207 383 6955 (9am-5pm, Mon-Fri)

DIAGNOSIS AND TREATMENT OF LYME DISEASE

Have you ever wondered how to diagnose, treat or monitor Lyme disease? The James Lind Alliance Lyme disease Priority Setting Partnership is working to identify the most important questions for diagnosis and treatment of Lyme disease and is asking GPs to participate in a short survey (deadline 31st October).

Please find the survey and details at www.LymeDiseaseAction.org.uk/jla.

CANCER AWARENESS AND EARLY DIAGNOSIS INITIATIVE

The Anglia Cancer Network and NHSN have secured funding from the DoH c/o the National Awareness and Early Diagnosis Initiative (NAEDI). Funding is available for GPs to work with the Network and PCT to optimise the cancer diagnostic pathway. This will include implementation of local initiatives, delivered in general practice, to drive earlier diagnosis in primary care and also to support GP leadership, including clinical engagement in the national communication campaign.

Please contact: Karin.Bryant@norfolk.nhs.uk (Commissioning Manager, NHSN) to register interest or contact: James.Perry@suffolkpct.nhs.uk (Anglia Cancer Network Project Manager) for further information.

NORFOLK & NORWICH MEDICO-LEGAL SOCIETY

This non-profit-making society has been in existence since 1985 and exists to serve the educational needs of both doctors and lawyers in and around Norfolk.

It meets four to five times a year. All the Lectures are chosen for their relevance to both doctors and lawyers alike, with a view to raising awareness around medico-legal issues. The next meeting to take place will be on the 24th November 2011 and will be discussing medico-legal aspects of stroke medicine. Given that GPs are expected to achieve 50 credits a year this may be a worthwhile avenue to explore in keeping up to date in this particular area.

Membership costs £15 a year-with application forms available from: secretary@norfolkandnorwichmedicolegal.org or they are downloadable from www.norfolkandnorwichmedicolegal.org

ADVERTS

Due to the flyer content/number of adverts this month we have had to summarise the adverts below. For full details please visit our website - www.norfolkwaveneylmc.org.uk > Newsletters

DISS, SOUTH NORFOLK
3/4 TIME SALARIED GP REQUIRED
(with a view to partnership)
Contact: Ann Steel, PM, ann.steele@nhs.net

BRIDGE STREET SURGERY, DOWNHAM MARKET
SALARIED GP REQUIRED
Contact: David Brammer, PM, david.brammer@nhs.net

WENSUM VALLEY MEDICAL PRACTICE
SALARIED GP REQUIRED FOR MATERNITY COVER FROM NOVEMBER 2011. 3-5 DAYS PW
(permanent placement opportunities)
Contact: Mary Taylor, PM, mary.taylor2@nhs.net

BECCLES MEDICAL CENTRE
GP PARTNER OR SALARIED REQUIRED
Contact: Barbara Craddock, PM, barbara.craddock@nhs.net

LONG STRATTON MEDICAL PARTNERSHIP
FULL TIME GP PARTNER REQUIRED
Contact: Lynn Crawshaw, PM, lynn.crawshaw@nhs.net

FELTWELL SURGERY, WEST NORFOLK
SALARIED GP REQUIRED (Opportunity for Partnership)
Contact: Sharon Wilson, PM, sharon.wilson5@nhs.net

HARLESTON MEDICAL PRACTICE
FULL TIME GP PARTNER REQUIRED
Contact: Terri Clare, PM, tclare@nhs.net

ALEXANDRA ROAD & CRESTVIEW SURGERIES, LOWESTOFT
SALARIED GP REQUIRED (leading to partnership)
Contact: Michelle Kears, PM, michelle.kears@nhs.net

DR CARTLEDGE AVAILABLE FOR LOCUMS NOVEMBER TO EARLY DECEMBER
Has smartcard and experience of SystemOne, Torex and Vision.
Please contact: bill.cartledge@nhs.net or 07801 997871

THE LAWNS, DISS
GP Required

4 GP practice in semi rural market town require ¾ time doctor. Salaried initially with a view to partnership for the right candidate.

* 6500 patients * Part dispensing * High QOF achiever * Strong, supportive and friendly team of staff * 6 sessions per week, flexible
Competitive rates of pay * 6 weeks annual leave and one week study leave * Special interests encouraged

For further information please contact: Ann Steele, Practice Manager, The Lawns Medical Practice, 01379 642021, ann.steele@nhs.net

BRIDGE STREET SURGERY, DOWNHAM MARKET
Salaried GP Required

5 GP partners * Flexible Sessions * Dispensing * Paper light - Fully computerised (EMIS) * High QOF achiever * Competitive Salary * Friendly Patient Centred Practice-List size 8500

We are seeking the right person to join our Team. We are flexible on the number of sessions per week (minimum 4.5 sessions), and whether you have just completed your GP training, are experienced or are looking to return to work, we would be very interested to hear from you.

Informal visits to the practice are welcome.
Our practice website is www.bridgestreetsurgery.co.uk

For informal discussion or to apply, contact: David Brammer, Practice Manager
Telephone: 01366 388888 Email: david.brammer@nhs.net

WENSUM VALLEY MEDICAL PRACTICE
Salaried GP Vacancy in Norwich

Maternity Cover from November 2011 and Permanent Placement opportunities 3 – 5 days per week

We are seeking a Salaried GP(s) to work in a busy group practice. We operate from 3 sites covering an inner city area, working in partnership with the local schools and non statutory agencies etc.

This is a great opportunity for a GP who is looking to enhance skills and broaden experience. Our clinical staff has a wide range of expertise and are supported by a strong administration team. Flexible working, peer support and mentoring is available to all staff.

For further information or to arrange a visit, please email the Practice Manager, mary.taylor2@nhs.net.

BECCLES MEDICAL CENTRE
FULL TIME/PART TIME GP PARTNER or SALARIED GP
Required due to Expansion of Partnership

An exciting opportunity to join a dynamic, forward thinking, well managed, stable, friendly PMS practice in the market town of Beccles, on the edge of the Norfolk Broads. You will have a personal list, be supported by the management team and have an equal voice in the partnership. There are good schools locally, we are 9 miles from the coast and close to Norwich.

* 20,000 patients * 9.50 WTE equal partners + 1 P/T salaried GP * Nurse practitioners, practice nurses and HCAs * On site Community Hospital with Minor Injuries Unit * Teaching practice for medical students from UEA * Training practice for Eastern Deanery * Active involvement in successful GP Commissioning Pathfinder Consortium * EMIS LV (due to upgrade to EMIS Web shortly) * Opportunities to develop professional interests

You can find out more about our practice at www.becclesmedical.co.uk

For an informal discussion or visit please contact **Barbara Craddock**, Manager, by email or phone barbara.craddock@nhs.net (01502 719908).

To apply please forward CV with covering letter to: Beccles Medical Centre, St Mary's Road, Beccles, Suffolk NR34 9NX.

LOCUM DOCTOR AVAILABLE

Experienced, reliable and conscientious GP available for locums in November and early December. Has smartcard, computer literate and experience with Systmone, Torex and Vision. Reasonable rates and willing to travel to any part of Norfolk or North East Cambridgeshire.

Please contact Bill Cartledge on 01362 860016 (home) or 07801997871 (mobile) or until the end of October 01362 852804 (Theatre Royal Surgery).
Email: bill.cartledge@nhs.net or billandpygmy@btinternet.com

THE LONG STRATTON MEDICAL PARTNERSHIP

Rural Dispensing GMS Practice

We are expanding and looking for a Full Time Partner (Preferred)

Come and join a happy, functional practice in a beautiful modern building with excellent facilities among a motivated, forward thinking team.

* Above average earnings. Expansion expected * 5 whole time partners who wish to be six! * Personal lists, efficient systems, excellent patient feedback * High QOF Points achievement and RCGP QPA submitted
* EMIS PCS paper light (Shortly to move to EMIS Web) * UEA medical students and shortly to become a training practice. * Cheerful practice team * 6 weeks holiday, 1 week study leave * Probably the finest coffee machine in the county...

Informal enquiries welcome. Apply with CV and covering letter, by email or post, to:

Lynn Crawshaw, Practice Manager, The Swan Lane Surgery, Tharston, Norwich, NR15 2UY

Tel 01508 530781 Email lynn.crawshaw@nhs.net

Full practice profile available. Closing date 14th October 2011

FELTWELL SURGERY - WEST NORFOLK

Salaried GP - Opportunity for Partnership

We are a rural 3-partner dispensing practice operating from modern, purpose-built premises, close to Thetford Forest in the West Norfolk fens. We have a culture of high quality, patient-focused care, and are high achievers both in terms of QOF performance and patient feedback. Our team-orientated approach, and support for a sustainable work-life balance, has created the stability and performance that comes from long-serving and competent staff.

In preparation for the retirement of our senior partner in April 2012, we are seeking a salaried GP for 6 sessions per week. The successful candidate will be team-orientated, committed to the highest standards of care, open to change and innovation, and seeking to develop a long term career with the practice.

For further details and an application form please contact:

Sharon Wilson, Practice Manager, Sharon.wilson5@nhs.net
Tel. (01842) 827374

Closing Date Friday 14th October 2011

ALEXANDRA ROAD & CRESTVIEW SURGERIES,
LOWESTOFT

Salaried GP Leading to Partnership

We are a large, friendly 2-surgery practice in this seaside town surrounded by picturesque villages. We seek a 9th Partner for preferably 9 sessions but will consider less.

Excellent nursing and administrative support *16,700 patients* high QOF achiever*Modern, well equipped consulting rooms * Training & teaching practice* Excellent GP holiday entitlement * Start date to be arranged.

For further information and/or to arrange an informal visit prior to application, please contact Michelle Kears, Practice Manager:
michelle.kears@nhs.net

Our Practice website is www.alexandracrestviewsurgeries.co.uk

HARLESTON MEDICAL PRACTICE
FUN YOUNG PARTNERSHIP SEEKS FULL TIME PARTNER

For long term relationship.

GSOH essential. Must like hard work, excellent profits and friendly staff. Relocation to market town on the Norfolk/Suffolk border desirable but not essential. Interest in dispensing, commissioning and QOF welcomed, will support development of special interests.

Further details available at www.harlestonsurgery.co.uk Informal enquiries welcome to: Dr Paul Cronin or Terri Clare on 01379 853217

Apply with CV and covering letter to Terri Clare, Business Manager, Harleston Medical Practice, Bullock Fair Close, Harleston, Norfolk, IP20 9AT
tclare@nhs.net